

## Recitation #8 (10/23/2020)

1. Let  $G$  be the set of compound gambles over a finite set of deterministic payoffs  $\{a_1, a_2, \dots, a_n\} \subset \mathbb{R}_+$ . A decision maker's preference relation  $\succsim$  over compound gambles can be represented by utility function  $v : G \rightarrow \mathbb{R}$ . Let  $g \in G$ , and let probability  $p_i$  be associated to the corresponding payoff  $a_i$ . Finally, consider that the decision maker's utility function  $v(\cdot)$  is given by

$$v(g) = (1 + a_1)^{p_1} (1 + a_2)^{p_2} \dots (1 + a_n)^{p_n} = \prod_{i=1}^n (1 + a_i)^{p_i}$$

- (a) Show that this is *not* a von Neumann-Morgenstern (vNM) utility function.
- (b) Show that the decision maker has the same preference relation as an expected utility maximizer with von-Neumann Morgenstern utility function

$$u(g) = \sum_{i=1}^n p_i \ln(1 + a_i).$$

- (c) Assume now that the decision maker you considered in part (b) has utility function  $u(w) = \ln(1 + w)$  over wealth  $w \geq 0$ . Evaluate his risk attitude (concavity in his utility function). Additionally, find the Arrow-Pratt coefficient of absolute risk aversion,  $r_A(w, u)$ . How does  $r_A(w, u)$  change in wealth?
2. Consider the set of deterministic payoffs  $\{a_1, a_2, \dots, a_n\} \subset \mathbb{R}_+$ . Studies in regret-based decision making often consider the following utility function: first, define the highest deterministic payoff that could be reached in gamble  $g$  by using function

$$h(g) = \max \{a_k : k \in \{1, 2, \dots, n\} \text{ and } p_k > 0\}.$$

Subtracting  $h(g)$  from all deterministic outcomes and computing its expected value yields the utility level

$$v(g) = \sum_{i=1}^n p_i (a_i - h(g)) = \sum_{i=1}^n p_i a_i - h(g)$$

Intuitively, after event  $i$  realizes (which provides a payoff  $a_i$  to this individual), the "regretful" decision maker compares such monetary payoff with respect to the highest possible payoff he could have obtained from playing this lottery,  $h(g)$ . Utility func-

tions of this type hence reflect “regret,” as individuals experience a disutility from not receiving the highest possible monetary payoff in the lottery.

- (a) Compute the expected value of the following two gambles:

$$g^1 = \left(0, 1, 2; \frac{1}{3}, \frac{1}{3}, \frac{1}{3}\right) \quad \text{and} \quad g^2 = \left(1, 4, 5; \frac{1}{2}, \frac{1}{3}, \frac{1}{6}\right)$$

- (b) Show that all deterministic outcomes (outcomes with probability 100%) yield the same utility level. That is,  $v(a_1) = v(a_2) = \dots = v(a_n)$ .
- (c) Show that the preference relation does not satisfy monotonicity if outcomes are deterministic.